

# **MARYLAND COALITION OF FAMILIES, INC.**

AUDITED FINANCIAL STATEMENTS  
AND  
SUPPLEMENTARY INFORMATION

For the years ended June 30, 2020 and 2019



# MARYLAND COALITION OF FAMILIES, INC.

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## **INDEPENDENT AUDITOR'S REPORT**

Board of Directors  
Maryland Coalition of Families, Inc.  
Columbia, Maryland

We have audited the accompanying financial statements of Maryland Coalition of Families, Inc. (the Coalition) (a nonprofit organization), which comprise the statements of financial position as of June 30, 2020 and 2019, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Coalition as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

*UHY LLP*

Columbia, Maryland  
November 18, 2020

**MARYLAND COALITION OF FAMILIES, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**June 30, 2020 and 2019**

	<u>2020</u>	<u>2019</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 1,528,738	\$ 300,048
Grants receivable	859,028	1,744,494
Contract receivables	-	32,066
Prepaid expenses	41,729	123,592
	<u>2,429,495</u>	<u>2,200,200</u>
Total current assets	2,429,495	2,200,200
<b>NON-CURRENT ASSETS</b>		
Property and equipment, net	1,561	2,697
Website and software development costs, net	912	27,321
	<u>2,473</u>	<u>30,018</u>
TOTAL ASSETS	<u>\$ 2,431,968</u>	<u>\$ 2,230,218</u>
 <b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable and accrued expenses	\$ 615,995	\$ 615,263
<b>NET ASSETS</b>		
Without donor restrictions	1,815,973	1,614,955
	<u>1,815,973</u>	<u>1,614,955</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 2,431,968</u>	<u>\$ 2,230,218</u>

**MARYLAND COALITION OF FAMILIES, INC.**  
**STATEMENTS OF ACTIVITIES**  
For the years ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<b>Support and Revenue</b>		
Federal grants	\$ 256,433	\$ 740,837
State and local government grants	4,694,920	3,923,154
Contributions	20,635	7,243
Contributed rent	750	9,468
Program service fees	-	5,628
Miscellaneous	7,160	1,185
	<u>4,979,898</u>	<u>4,687,515</u>
<b>Expenses</b>		
Program services	4,216,153	4,096,060
Management and general	530,356	314,008
Fundraising	32,371	30,358
	<u>4,778,880</u>	<u>4,440,426</u>
	<u>201,018</u>	<u>247,089</u>
<b>Change in Net Assets</b>		
<b>Net Assets Without Donor Restrictions, Beginning</b>	<u>1,614,955</u>	<u>1,367,866</u>
<b>Net Assets Without Donor Restrictions, Ending</b>	<u>\$ 1,815,973</u>	<u>\$ 1,614,955</u>

**MARYLAND COALITION OF FAMILIES, INC.**  
**STATEMENTS OF FUNCTIONAL EXPENSES**  
For the years ended June 30, 2020 and 2019

	2020			2019			
	Program Services	Management and General	Fundraising	Program Services	Management and General	Fundraising	Total
Salaries and related expenses	\$ 3,338,646	\$ 349,726	\$ 29,750	\$ 3,184,494	\$ 224,932	\$ 26,421	\$ 3,435,847
Office expense	344,623	67,474	907	253,107	34,039	1,443	288,589
Program expenses	282,550	9,645	-	227,476	11,211	-	238,687
Travel	46,871	4,910	418	119,551	8,444	992	128,987
Occupancy	112,526	11,787	1,003	112,756	7,964	935	121,655
Professional fees	68,902	52,120	143	163,636	18,037	81	181,754
Depreciation and amortization	22,035	5,509	-	35,040	8,759	-	43,799
Miscellaneous	-	29,185	150	-	622	486	1,108
	<u>\$ 4,216,153</u>	<u>\$ 530,356</u>	<u>\$ 32,371</u>	<u>\$ 4,096,060</u>	<u>\$ 314,008</u>	<u>\$ 30,358</u>	<u>\$ 4,440,426</u>

See notes to financial statements.

**MARYLAND COALITION OF FAMILIES, INC.**  
**STATEMENTS OF CASH FLOWS**  
For the years ended June 30, 2020 and 2019

	<u>2020</u>	<u>2019</u>
<b>Cash Flows from Operating Activities</b>		
Change in net assets	<b>\$ 201,018</b>	\$ 247,089
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	<b>27,545</b>	43,799
Changes in:		
Grants receivable	<b>885,466</b>	(766,046)
Contract receivables	<b>32,066</b>	(3,405)
Prepaid expenses	<b>81,863</b>	(50,847)
Accounts payable and accrued expenses	<b>732</b>	76,136
	<u><b>1,228,690</b></u>	<u>(453,274)</u>
<b>Net Increase (Decrease) in Cash</b>	<u><b>1,228,690</b></u>	<u>(453,274)</u>
<b>Cash, Beginning</b>	<u><b>300,048</b></u>	<u>753,322</u>
<b>Cash, Ending</b>	<u><u><b>\$ 1,528,738</b></u></u>	<u><u>\$ 300,048</u></u>



**MARYLAND COALITION OF FAMILIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the years ended June 30, 2020 and 2019**

**NOTE 1 - PURPOSE OF ORGANIZATION**

Maryland Coalition of Families, Inc. (the Coalition) is the statewide voice for families who care for someone with behavioral health needs, and is dedicated to building a family-driven network of information and support, and improving services in all systems caring for children, youth, adults, and their families. The Coalition is a nonprofit, charitable organization.

Programs include:

Family Peer Support: The Coalition provides information, one-to-one support and advocacy to parents and caregivers of young people who have mental health issues or are involved with child welfare or juvenile justice systems, and to any loved one who cares for someone with a substance use or gambling issue.

Family Leadership Institute: The Coalition conducts an intensive six-weekend training program and two local weekend training programs that build knowledge and skills for families to become advocates for children with behavioral health needs in their communities and the State.

Public Policy: The Coalition participates on numerous local and State committees and councils to improve services for individuals with behavioral health needs, including mental health and substance use problems, and their families.

Children's Mental Health Awareness: The Coalition is a partner with the Mental Health Association of Maryland in conducting a statewide public education campaign.

Taking Flight: The Coalition supports a council of young adult leaders with lived experience in behavioral health systems, who work to empower other young adults, promote acceptance and education, and reduce stigma.

Child Welfare Caregiver Engagement: The Coalition participates on numerous statewide Social Services Administration advisory committees to bring the voice of families to improving child welfare services

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America (GAAP), whereby revenue is recognized when earned and expenses are recognized when incurred.

**Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting

**MARYLAND COALITION OF FAMILIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the years ended June 30, 2020 and 2019**

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

period. Actual results could differ from those estimates. In particular, the novel coronavirus (“COVID-19”) pandemic and the resulting adverse impacts to global economic conditions, as well as the Foundation’s operations, may affect future estimates including, but not limited to, fair value measurements, downward adjustments to investments in equity securities, asset impairment charges and cancellation reserves.

**Grants and Contract Receivables**

Receivables are valued at management’s estimate of the amount that will be ultimately collected. Management considers receivables to be fully collectible; accordingly, no allowance for doubtful accounts has been provided. If amounts become uncollectible, they are charged to operations in the period in which that determination is made.

**Property and Equipment**

Property and equipment are stated at cost. Individual purchases and improvements of \$5,000 or more, which prolong the useful life of an asset, are capitalized, while expenditures for small items, maintenance, and minor repairs are expensed as incurred. Leasehold improvements are amortized over the lives of the respective leases or the service lives of the improvements, whichever is shorter. The straight-line method of depreciation is used for depreciable assets over lives ranging from 3 to 15 years.

**Website and Software Development Costs**

The costs of purchased and internally developed website and software technologies are being amortized over their useful lives on a straight-line basis.

**Contributed Rent**

The donated use of facilities is recorded as a contribution on the statements of activities at fair value when an unconditional commitment is received from the donor. The related expense is recognized as the facilities are used.

**Net Assets**

Net assets, revenue, gains, and losses are classified based on the existence or absence of contributions with donor-imposed restrictions. Accordingly, net assets of the Coalition and changes therein are classified and reported as follows:

Net assets without donor restrictions - Net assets without donor restrictions are available for use at the discretion of the Board of Directors (the Board) and/or management for general operating purposes.

**MARYLAND COALITION OF FAMILIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
For the years ended June 30, 2020 and 2019

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

Net assets with donor restrictions - Net assets with donor restrictions consist of assets whose use is limited by donor-imposed time and/or purpose restrictions. The Association reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated asset. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions. The Coalition did not have any net assets with donor restrictions for the years ending June 30, 2020, or 2019.

**Functional Allocation of Expenses**

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of activities and in the statements of functional expenses. Expenses that can be identified with a specific program or supporting service are charged directly to that program or supporting service.

Supporting services are comprised of general and administrative expenses and include those costs that are not directly identifiable with any specific program, but provide for the overall support and direction of the Coalition. Accordingly, certain overhead expenses have been allocated based on time spent by Coalition's personnel in such functions.

**Income Taxes**

The Coalition is exempt from federal income taxes (except for unrelated business income, if any) under Section 501(c)(3) of the Internal Revenue Code. No provision for income taxes is reflected in the accompanying financial statements since the Coalition had no unrelated business income for the years ended June 30, 2020 and 2019.

The income tax positions taken by the Coalition for any years open under the various statutes of limitations are that the Coalition continues to be exempt from income taxes and that the Coalition has properly reported unrelated business income that is subject to income taxes. The Coalition believes that there are no tax positions taken or expected to be taken that would significantly increase unrecognized tax benefits within 12 months of the reporting date. None of the Coalition's income tax returns are currently under examination.

**Accounting Pronouncements Not Yet Adopted**

In 2014, the FASB issued ASU No. ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)*, as amended. In June 2020, the FASB deferred the effective date of this ASU to reporting periods beginning after December 15, 2019. The ASU is based on the principle that revenue is recognized to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosures about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract.

**MARYLAND COALITION OF FAMILIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
For the years ended June 30, 2020 and 2019

**NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

In February 2016, the FASB issued ASU 2016-02, *Leases (Topic 842)*. The ASU changes the accounting treatment for operating leases by recognizing a lease asset and lease liability at the present value of the lease payments in the statement of financial position and disclosing key information about leasing arrangements. The ASU is effective for the year ended June 30, 2022.

The Coalition plans to adopt the new ASUs at the respective required implementation dates.

**NOTE 3 - PROPERTY AND EQUIPMENT**

Property and equipment at June 30 consisted of the following:

	<u>2020</u>	<u>2019</u>
Furniture and equipment	\$ 131,229	\$ 137,169
Leasehold improvements	<u>6,398</u>	<u>6,398</u>
	137,627	143,567
Less accumulated depreciation	<u>136,066</u>	<u>140,870</u>
Property and equipment, net	<u>\$ 1,561</u>	<u>\$ 2,697</u>

Total depreciation and amortization expense for the years ended June 30, 2020 and 2019 was \$27,545 and \$43,799 respectively.

**NOTE 4 - WEBSITE AND SOFTWARE DEVELOPMENT COSTS**

The costs of purchased and internally developed website and software technologies are being amortized over their useful lives on a straight-line basis.

Website and software development costs at June 30 consisted of the following:

	<u>2020</u>	<u>2019</u>
Website and software development costs	\$ 117,130	\$ 117,130
Less accumulated amortization	<u>116,218</u>	<u>89,809</u>
Website and software development costs, net	<u>\$ 912</u>	<u>\$ 27,321</u>

**NOTE 5 - GOVERNMENT GRANTS SUBJECT TO AUDIT**

Revenue from federal government grants is recognized only to the extent of actual expenses incurred in compliance with the grants. Reimbursed costs are subject to audit and final determination of allowability by the government agencies. There is the possibility that any amount received in excess of allowable costs would be required to be refunded. The Coalition believes that no material liability would result from such an audit.

**MARYLAND COALITION OF FAMILIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the years ended June 30, 2020 and 2019**

**NOTE 6 - OPERATING LEASE**

The Coalition leases various office spaces with terms expiring on or before February 2023. Rental expense for the years ended June 30, 2020 and 2019 was \$123,180 and \$115,752, respectively, which includes \$750 and \$9,468 in donated office space for the years ended June 30, 2020 and 2019, respectively.

Future annual minimum lease commitments at June 30, 2020 are:

2021	\$	85,762
2022		61,456
2023		<u>28,933</u>
	\$	<u>176,061</u>

**NOTE 7 - LINE OF CREDIT**

The Coalition has a line of credit from Howard Bank with a maximum borrowing limit of \$100,000 available for normal working capital needs. The line of credit bears interest at the prime rate plus 2%. In January 2020 the Coalition closed the credit facility.

The Coalition has a second open end line of credit from with SunTrust with a maximum borrowing limit of \$100,000 available for normal working capital needs. The line of credit bears interest at the prime rate plus 2%. In March 2020 the Coalition closed the credit facility.

On March 16, 2020 the Coalition signed an agreement with Sandy Spring Bank for a revolving line of credit with a maximum borrowing limit of \$150,000 available for normal working capital needs. The line of credit will expire on March 16, 2021. The line of credit is secured by all inventory, equipment and accounts of the Coalition and bears interest at the prime rate, however the interest rate on the note would not be less than 4%.

As of June 30, 2020 and 2019, the Coalition had no outstanding borrowings against the lines of credit.

**NOTE 8 - CONCENTRATIONS**

**Credit Risk**

The Coalition maintains its operating cash balances with major financial institutions. At times, these balances may exceed federal insurance limits; however, the Coalition has not experienced any losses with respect to the balances in excess of government provided insurance. Management believes that no significant concentration of credit risk exists with respect to these cash balances as of June 30, 2020 and 2019.

**MARYLAND COALITION OF FAMILIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
For the years ended June 30, 2020 and 2019

**NOTE 8 – CONCENTRATIONS (Continued)**

**Support and Revenue**

The Coalition receives a substantial portion of its revenue from government grants. Thus, its funding is vulnerable to changes in the legislative priorities of federal, state and local governments. For the years ended June 30, 2020 and 2019 federal grants approximated 5% and 16%, and state and local grants approximated 94% and 84%, respectively of total support and revenues. Approximately 73% and 64% of total grant receivables at June 30, 2020 and 2019, respectively, was due from three government agencies.

**NOTE 9 - RETIREMENT PLAN**

The Coalition sponsors a 401(k) plan covering all eligible employees who are at least 21 years old and have completed one year of service. Eligible employees may contribute on a pre-tax basis a percent of their annual compensation, as defined in the plan, to the maximum permitted by the Internal Revenue Code. Under the terms of the plan, the Coalition will make safe harbor non-elective contributions to eligible participants' accounts in an amount equal to 3% of their annual compensation. The Coalition, subject to Board approval, may elect to contribute an additional discretionary amount to participants' accounts.

For the years ended June 30, 2020 and 2019, the Coalition made safe harbor non-elective contributions of \$55,657 and \$53,261, respectively. Discretionary contributions of 4% and 3.5% totaling \$100,708 and \$93,918 were accrued for the years ended June 30, 2020 and 2019, respectively.

During the year ended June 30, 2020, the Coalition adopted a 457(b) supplemental retirement plan, which covers key employees of the organization.

**NOTE 10 - LIQUIDITY AND AVAILABILITY OF RESOURCES**

The Coalition maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. To help manage unanticipated liquidity needs, the Coalition could make available its line of credit for current operations, if necessary.

The Coalition's financial assets available within one year for general operations through June 30, 2021 are as follows:

	<u>2020</u>	<u>2019</u>
Cash and cash equivalents	\$ 1,528,738	\$ 300,048
Grants receivable	859,028	1,744,494
Contract receivables	<u>-</u>	<u>32,066</u>
Total financial assets available within one year	<u>\$ 2,387,766</u>	<u>\$ 2,076,608</u>

**MARYLAND COALITION OF FAMILIES, INC.**  
**NOTES TO FINANCIAL STATEMENTS**  
**For the years ended June 30, 2020 and 2019**

**NOTE 11 - SUBSEQUENT EVENTS**

On March 11, 2020, the World Health Organization declared a novel strain of coronavirus disease ("COVID-19") a pandemic, which is ongoing as of the date the financial statements. The extent of COVID-19's effect on the Coalition's operational and financial performance will depend on future developments, including the duration, spread, and intensity of the pandemic, all of which are uncertain and difficult considering the rapidly evolving landscape. As a result, it is not possible to ascertain the overall impact of COVID-19 on Coalition's finances. However, as the pandemic continues as a severe worldwide health crisis, the disease could have a material adverse effect on Coalition's activities, results of operations, financial condition, and cash flow.

Subsequent events have been evaluated through November 18, 2020, which is the date the financial statements are available to be issued.

**INDEPENDENT AUDITOR'S REPORT  
ON SUPPLEMENTARY INFORMATION**

Board of Directors  
Maryland Coalition of Families, Inc.  
Columbia, Maryland

We have audited the accompanying financial statements of Maryland Coalition of Families, Inc. (the Coalition, a nonprofit organization) as of and for the years ended June 30, 2020 and 2019, and have issued our report thereon dated November 18, 2020, which contained a which contained an unmodified opinion on those financial statements, appearing on pages 1-2. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole.

The supplementary information on pages 15 through 19 is presented for purposes of additional analysis of the financial statements, rather than to present the financial position and changes in net assets of the Coalition, and it is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The supplementary information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects in relation to the financial statements as a whole.

*UHY* LLP

Columbia, Maryland  
November 18, 2020



**MARYLAND COALITION OF FAMILIES, INC.**  
**SCHEDULE OF BEHAVIORAL HEALTH SYSTEM BALTIMORE**  
**REVENUE AND EXPENSES**  
**For the year ended June 30, 2020**

	<b>Children and Family Support, MH327-56-MCFM</b>	<b>Family Navigation, AS019-FN-MCFM</b>	<b>Family Navigation, AS019-Gambling- MCFM</b>	<b>TOTAL</b>
<b>Revenue</b>	\$ 472,015	\$ 651,627	\$ 375,000	\$ 1,498,642
<b>Expenses:</b>				
Audit Fees	\$ 3,070	\$ 5,129	\$ 3,376	\$ 11,575
Consulting	6,445	12,642	8,226	27,313
Contributions and Sponsorships	1,745	-	-	1,745
Dues and subscriptions	-	400	-	400
Employee Benefits	68,348	97,753	57,082	223,183
Equipment Expense	2,572	5,895	7,269	15,736
Indirect	33,123	47,373	27,662	108,158
Insurance	804	311	179	1,294
Office Supplies and Expense	7,030	8,274	4,695	19,999
Payroll Expenses	262,878	375,972	219,547	858,397
Payroll Processing	3,240	3,000	1,730	7,970
Postage and Delivery	1,020	716	229	1,965
Printing and Reproduction	9,880	7,167	3,297	20,344
Professional Development	5,763	11,477	2,622	19,862
Program Expense	7,474	9,537	5,361	22,372
Rent	30,949	9,300	5,352	45,601
Telephone	7,913	12,450	6,198	26,561
Travel	2,198	11,491	2,499	16,188
Website/Computer Support	17,563	32,740	19,676	69,979
	<u>\$ 472,015</u>	<u>\$ 651,627</u>	<u>\$ 375,000</u>	<u>\$ 1,498,642</u>

**MARYLAND COALITION OF FAMILIES, INC.**  
**SCHEDULE OF ANNE ARUNDEL COUNTY MENTAL HEALTH AGENCY, INC.**  
**REVENUE AND EXPENSES**  
For the year ended June 30, 2020

	<b>Young Adult Consumer Program MH 252 PRS</b>	<b>Family to Family Peer Support MH 252 PRS</b>	<b>TOTAL</b>
<b>Revenue</b>	\$ 121,605	\$ 1,698,300	\$ 1,819,905
<b>Expenses:</b>			
Audit Fees	\$ 1,108	\$ 7,997	\$ 9,105
Consulting	-	25,292	25,292
Contributions and Sponsorships	-	1,400	1,400
Dues and Subscriptions	-	4,204	4,204
Employee Benefits	13,592	257,089	270,681
Equipment Expense	1,687	8,857	10,544
Indirect	11,055	124,590	135,645
Insurance	108	3,284	3,392
Office Supplies and Expense	516	17,823	18,339
Payroll Expenses	73,873	988,802	1,062,675
Payroll Processing	1,000	6,551	7,551
Postage and Delivery	184	1,581	1,765
Printing and Reproduction	710	2,923	3,633
Professional Development	2,500	6,893	9,393
Program Expense	6,424	86,644	93,068
Rent	1,928	25,792	27,720
Telephone	2,010	53,197	55,207
Travel	540	21,479	22,019
Website/Computer Support	4,370	53,902	58,272
	<u>\$ 121,605</u>	<u>\$ 1,698,300</u>	<u>\$ 1,819,905</u>

**MARYLAND COALITION OF FAMILIES, INC.**  
**SCHEDULE OF CALVERT COUNTY CORE SERVICE AGENCY**  
**REVENUE AND EXPENSES**  
For the year ended June 30, 2020

	<b>Family Navigation for Southern Maryland</b>
<b>Revenue</b>	<u><u>\$ 119,459</u></u>
<b>Expenses:</b>	
Audit Fees	\$ 500
Employee Benefits	17,750
Indirect	10,860
Office Supplies and Expense	1,157
Payroll Expenses	67,247
Payroll Processing	325
Postage and Delivery	119
Printing and Reproduction	500
Professional Development	175
Program Expense	1,733
Rent	7,290
Telephone	2,875
Travel	3,481
Utilities	882
Website/Computer Support	4,565
	<u><u>\$ 119,459</u></u>

**MARYLAND COALITION OF FAMILIES, INC.**  
**SCHEDULE OF MARYLAND STATE DEPARTMENT OF JUVENILE SERVICES**  
**REVENUE AND EXPENSES**  
**For the year ended June 30, 2020**

	<b>Family Peer Support Services 18-CS-003</b>
	<hr/> <hr/>
<b>Revenue</b>	<b>\$ 583,064</b>
<b>Expenses:</b>	
Audit Fees	\$ 1,667
Employee Benefits	97,963
Indirect	53,006
Insurance	377
Office Supplies and Expense	2,048
Payroll Expenses	376,783
Payroll Processing	18
Postage and Delivery	306
Printing and Reproduction	228
Professional Development	5,430
Program Expense	8,203
Rent	20,312
Telephone	6,982
Travel	4,582
Website/Computer Support	5,159
	<hr/>
	<b>\$ 583,064</b>
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**MARYLAND COALITION OF FAMILIES, INC.**  
**SCHEDULE OF MARYLAND STATE DEPARTMENT OF HUMAN SERVICES**  
**REVENUE AND EXPENSES**  
**For the year ended June 30, 2020**

	<b>Caregiver and Family Engagement</b>
<b>Revenue</b>	<u>\$ 185,656</u>
<b>Expenses:</b>	
Consulting	\$ 200
Employee Benefits	31,032
Equipment Expense	3,324
Indirect	16,878
Insurance	126
Office Supplies and Expense	814
Payroll Expenses	119,355
Printing and Reproduction	3,318
Professional Development	800
Program Expense	4,284
Telephone	3,019
Website/Computer Support	<u>2,506</u>
	<u>\$ 185,656</u>